



FACTSHEET

Overview:

Founded in 1981, Alpha Data is one of the largest multi-disciplined systems integrators in the United Arab Emirates with offices in Abu Dhabi and Dubai and annual revenues in excess of AED 1.2 Billion (2018).

As a B2B systems integrator, Alpha Data places strong emphasis on its long-term client relationships with both government and private enterprise. With a team of over 1000+ qualified personnel, Alpha provides expertise and end-to-end solutions in: Networks & Telecoms Solutions, Enterprise Computing Solutions, ELV & Cabling Solutions and Services. Each specialist division is backed up by highly-qualified, industry certified, pre- and post-sales support teams who handle both project implementation and post-sales support.

Founded

1981

Shareholders

Fayez Ibbini (Founder)
Bin Hamoodah Group (Major Shareholder)

Leadership

Founder and Chief Executive Officer - Fayez Ibbini

Director Operations (Dubai) - Layth Ibbini

Director - Operations and Finance (Abu Dhabi) - Haytham Al Momany

Division Management - Farid Abu Fetouh (Director - Services - Abu Dhabi), Amar Singh (Director Sales - Enterprise Systems, ELV & Security (Products) - Abu Dhabi), Sajeev Perunnally (Director - Enterprise Computing System - Dubai), Michel Harb (Strategic Business - Dubai), Suhel Qadiri (Manager - Accessories - Dubai), V. Murugesan (Director - Services - Dubai), Anil Kumar (Manager - ELV & Security - Dubai), Marketing Manager - Zakaria Ibbini.

Annual Revenues

2018: AED 1.2 Billion.

Employees

January 2019: Alpha Data has 1000+ employees.

Strategic Partners

HP, Microsoft, Cisco, VMWare, Belden, Juniper Networks, Polycom, Bosch, Autodesk and ASC.

Recent Awards

Platinum Top Partner Award for HP | Partner of the Year 2018 for HP | Best Partner (Middle East Mediterranean Africa) for Aruba | Best Partner Contribution for Red Hat | Partner of the Year Award for Riverbed | The Top Emerging Partner Award for IBM | Highest revenue contribution Partner of the year for Veeam | Partner of the Year for Cisco Services | Best Growing Partner Award for FORTINET