



FACTSHEET

Overview:

Founded in 1981, Alpha Data is one of the largest multi-disciplined systems integrators in the United Arab Emirates with offices in Abu Dhabi and Dubai and annual revenues in excess of AED 1.4 Billion (2020).

As a B2B systems integrator, Alpha Data places strong emphasis on its long-term client relationships with both government and private enterprise. With a team of over 1500+ qualified personnel, Alpha Data has become a highly preferred IT service provider of choice with its diverse portfolio of offerings, which includes new technologies that encompass the Internet of Things (IoT), Mobility, Security, Big Data, and the Cloud - all designed to help customers improve processes, reduce data center and infrastructure costs, manage risk and governance and enhance top-line revenue.

Founded

1981

Shareholders

Fayez Ibbini (Founder)

Bin Hamoodah Group (Major Shareholder)

Leadership

Founder and Chief Executive Officer - Fayez Ibbini

Director Operations (Dubai) - Layth Ibbini

Director - Operations and Finance (Abu Dhabi) - Haytham Al Momany

Division Management - Farid Abu Fetouh (Director - Services - Abu Dhabi), Amar Singh (Director Sales - Enterprise Systems, ELV & Security (Products) - Abu Dhabi), Sajeev Perunnally (Director - Enterprise Computing System - Dubai), Michel Harb (Strategic Business - Dubai), Suhel Qadiri (Manager - Accessories - Dubai), V. Murugesan (Director - Services - Dubai), Anil Kumar (Manager - ELV & Security - Dubai).

Annual Revenues

2020: AED 1.4 Billion.

Employees

January 2021: Alpha Data has 1500+ employees.

Strategic Partners

HPE, Microsoft, Cisco, IBM, Citrix, Veritas, VMWare, Nutanix, Juniper Networks, Poly, Bosch, Belden, Autodesk and ASC.

Recent Awards - 2020

"Dependable Tech Partner of the Year" Award for IBM | "Best Performer for Audio & Video" Award for Poly | "UAE Top Partner of the Year" Award for HPE | "Best Greenlake Channel Sales" Award for HPE | "Highest Revenue of the Year" Award for Veeam | "Security Fabric Partner of the Year" & "Growth Partner of the Year" Award for Fortinet | "New Business Growth Partner of the Year" Award for Veritas | "Platinum Vantage Partner of the Year" Award for Veritas | "Computing Partner of the Year" Award for HP | "Sustainability Partner of the Year" Award for HP | "EMEAR Marketing Partner of the Year" + "Services Partner of the Year" Award for Cisco