



**SANDVIK**

**PUBLIC REFERENCE**

The Customer



- Sandvik is a global, high-tech engineering group that provides unique expertise and solutions for the manufacturing, mining and infrastructure industries.
- The company is headquartered in Stockholm, Sweden, with approximately 44,000 employees and sales in about 150 countries.

The Challenge



- Having used Maximo since 2003, Sandvik wanted to be an early adopter of the MAS platform, aiming to be ahead of the technology curve and technical currency.
- The key requirements involved modernization around Mobile solutions and leveraging new capabilities such as Assist, Monitor, as well as integrations with core backend platforms (SAP).
- Licensing flexibility and consumption transparency to ensure efficient license usage and allocate budgets accordingly.

The Solution



- Maximo Application Suite with Manage, Mobile and Assist capabilities (upgrade from SaaS 7.6).
- First WW customer to deploy MAS with managed service on IBM cloud.
- IBM Consulting services for application maintenance & project initiatives to expand the footprint of the platform.

The Benefits



- Integrated platform without the need for add-ons - simple, fast, and cost effective.
- Bringing MAS to field service technicians and workshops seamlessly.
- Improving the integrated services processes with ERP and CRM systems – seamless end to end flow from customer demand to delivered services.
- Maximo Mobile platform enables equipment inspection and proactive maintenance with AI capabilities in online/offline model.
- Licensing transparency.
- Supporting strategic mission for digitalization of parts and services business (Sandvik Service Platform) through planning and consolidation of business processes.

*“Connecting assets, people and information no matter where that work is. And that's online and offline.”*

**Publicly featured reference**

Video testimonial:

[https://mediacenter.ibm.com/media/Sandvik+%26+IBM+Maximo/1\\_xs59fvm3](https://mediacenter.ibm.com/media/Sandvik+%26+IBM+Maximo/1_xs59fvm3)